

Message Text

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20

ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NRC-05 NSAE-00 USIA-06

TRSE-00 EA-07 ERDA-05 ISO-00 AID-05 /036 W

----- 053980

R 090805Z MAR 76

FM AMCONSUL HONG KONG

TO SECSTATE WASHDC 9456

USLO PEKING

LIMITED OFFICIAL USE HONG KONG 2689

EXCON

FOR EA/PRCM AND COMMERCE: BEWT/PRC

E.O. 11652: N/A

TAGS: ESTC, ETEL, ETRD, EEWT, CH, US

SUBJ: AMPEX SALE OF TAPE RECORDERS TO PRC

REF: A. HONG KONG 0542, B. PEKING 0114, C. HONG KONG 1870

1. AMPEX MANGER RAY SMART HAS ENQUIRED FOR THIRD TIME AS TO STATUS OF AMPEX EXPORT LICENSE APPLICATION CONCERNING AVR-2 VIDEOTAPE RECORDERS. SMART IS CONCERNED THAT CONTINUED DELAY IN SHIPPING THE ALREADY MANUFACTURED AND PACKED GOODS COULD BEGIN TO AFFECT FUTURE BUSINESS WITH THE CHINESE, AND POSSIBLE WORK AGAINST THE OBJECTIVE OF CONTINUING TO MONITOR PREVIOUSLY SOLD MACHINES. FOR EXAMPLE, MACHIMPEX HAS JUST ASKED SMART TO QUOTE PRICES FOR MORE AVR-2 VIDEOTAPE RECORDERS, VIDEOTAPE, AND OTHER EQUIPMENT WHICH, BY ITS NATURE, SUGGESTS TO SMART THAT THE PRC IS CONSTRUCTING ANOTHER COMPLETE TELEVISION STATION. IF SUCCESSFUL, AMPEX WOULD SELL US-MADE EQUIPMENT WORTH ABOUT \$200,000, AND IN THE PROCESS OF INSTALLING IT WOULD PROBABLY HAVE STILL FURTHER OPPORTUNITIES TO NOTE THE CONTINUED END-USE OF PREVIOUSLY SOLD EQUIPMENT. FOR EXAMPLE, IN THE PAST FOUR YEARS, AMPEX TECHNICIANS HAVE TRAVELED TO THE PRC ON 13 OCCASIONS, OFTEN FOR

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EXTENDED PERIODS OF TIME. CONTINUED DELAY MIGHT

JEOPARDIZE A LONG-STANDING RELATIONSHIP THAT WE BELIEVE
IS OF SOME VALUE TO THE US FOR THIS REASON.

2. SMART UNDERSTANDS THAT WASHINGTON STILL INSISTS
THAT FUTURE PRC FOREIGN TRADE CORPORATION END-USE
LETTERS INCLUDE ASSURANCES THAT AMPEX TECHNICIANS
WILL HAVE ACCESS TO THE EQUIPMENT. HE IS NOT SURE
WHETHER THIS IS STILL A REQUIREMENT FOR THE PRESENT CASE.
BOTH SMART AND WE WOULD APPRECIATE CLARIFICATION OF THIS
POINT.

3. ACTION REQUESTED: COMMERCE REQUESTED TO INFORM US
OF PRESENT STATUS OF AMPEX EXPORT LICENSE APPLICATION
DESCRIBED IN REFTELS.
CROSS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORT LICENSES, RECORDINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976HONGK02689
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760088-0843
From: HONG KONG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760381/aaaactia.tel
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Reference: 76 HONG KONG 542, 76 PEKING 114, 76 HONG KONG 1870
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Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 21 MAY 2004
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Review Exemptions: n/a
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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